FRIENDS OF THE GLOBAL FIGHT AGAINST AIDS, TUBERCULOSIS AND MALARIA

FINANCIAL STATEMENTS

DECEMBER 31, 2023 AND 2022



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Independent Auditor's Report

To the Board of Directors

Friends of the Global Fight Against AIDS, Tuberculosis and Malaria

Opinion

We have audited the accompanying financial statements of **Friends of the Global Fight Against AIDS**, **Tuberculosis and Malaria** (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Friends of the Global Fight Against AIDS**, **Tuberculosis and Malaria** as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of **Friends of the Global Fight Against AIDS**, **Tuberculosis and Malaria** and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Friends of the Global Fight Against AIDS**, **Tuberculosis and Malaria's** ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

To the Board of Directors

Friends of the Global Fight Against AIDS, Tuberculosis and Malaria

Kositzka, Wieks and Company

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of Friends of the Global Fight Against AIDS, Tuberculosis and Malaria's internal
 control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
 accounting estimates made by management, as well as evaluate the overall presentation of the financial
 statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about Friends of the Global Fight Against AIDS, Tuberculosis and Malaria's
 ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Alexandria, Virginia June 12, 2024

Statements of Financial Position

December 31,	2023	2022
Assets		
Current assets		
Cash and cash equivalents	\$ 2,576,635	\$ 2,649,324
Grants receivable, current portion	1,710,650	40,000
Other receivables	4,167	4,050
Prepaid expenses	 64,182	 36,230
	4,355,634	2,729,604
Furniture, equipment, improvements and website, net	41,604	15,129
Other assets		
Grant receivable, net of current portion	1,658,074	-
Security deposit	19,294	19,294
Operating lease right-of-use asset	1,989,088	2,160,120
Finance lease right-of-use asset	 2,698	 5,642
	3,669,154	2,185,056
Total assets	\$ 8,066,392	\$ 4,929,789
Liabilities and net assets		
Current liabilities		
Accrued expenses	\$ 34,472	\$ 50,714
Accrued vacation and payroll	117,502	175,011
Lessee security deposits	9,000	9,000
Deferred revenue	-	60,000
Operating lease liability, current portion	143,367	71,705
Finance lease liability, current portion	 2,879	2,948
	307,220	369,378
Non-current liabilities		
Operating lease liability, net of current portion	2,100,008	2,243,376
Finance lease liability, net of current portion	-	2,879
	 2,100,008	2,246,255
Total liabilities	 2,407,228	 2,615,633
Net assets		
Without donor restrictions	537,036	774,156
With donor restrictions	5,122,128	 1,540,000
Total net assets	 5,659,164	2,314,156
Total liabilities and net assets	\$ 8,066,392	\$ 4,929,789

Statement of Activities for the year ended December 31, 2023

	Without donor restrictions	With donor restrictions	Total
Revenue			
Contributions and grants	\$ 117,853	\$ 6,081,201	\$ 6,199,054
Interest income	15,331	-	15,331
Management income	150,000	-	150,000
Rental income	60,000	-	60,000
Net assets released from restrictions	2,499,073	(2,499,073)	
	2,842,257	3,582,128	6,424,385
Expenses Program services			
Communications and media	902,698	_	902.698
Policy	1,602,006	_	1,602,006
•	2,504,704	-	2,504,704
Management and general	450,519	_	450,519
Fundraising	124,154	_	124,154
5	3,079,377	-	3,079,377
Change in net assets	(237,120)	3,582,128	3,345,008
Net assets, beginning of year	774,156	1,540,000	2,314,156
Net assets, end of year	\$ 537,036	\$ 5,122,128	\$ 5,659,164

Statement of Activities for the year ended December 31, 2022

_	Without donor restrictions	With donor restrictions	Total
Revenue			
Contributions and grants	\$ 150,175		\$ 1,233,712
Interest income	1,546		1,546
Management income	185,000		185,000
Rental income	60,000	-	60,000
Net assets released from restrictions	2,588,954	(2,588,954)	
	2,985,675	(1,505,417)	1,480,258
Expenses			
Program services			
Communications and media	928,242		928,242
Policy	1,529,972		1,529,972
	2,458,214	-	2,458,214
Management and general	417,733	-	417,733
Fundraising	148,345	=	148,345
	3,024,292	-	3,024,292
Change in net assets	(38,617) (1,505,417)	(1,544,034)
Net assets, beginning of year	812,773		3,858,190
Net assets, end of year	\$ 774,156	\$ 1,540,000	\$ 2,314,156

Statement of Functional Expenses for the year ended December 31, 2023

	Program services					Supporting services					
		munications nd media		Policy	To	otal program services		nagement d general	F	undraising	Total
Expenses		_		_			,				 _
Advertising	\$	8,603	\$	103	\$	8,706	\$	-	\$	311	\$ 9,017
Depreciation and amortization		5,687		7,070		12,757		4,634		922	18,313
Dues and subscriptions		15,928		41,834		57,762		7,265		3,193	68,220
Gifts		517		3,295		3,812		2,466		-	6,278
Insurance, office and liability		1,627		1,993		3,620		459		294	4,373
Interest expense		-		-		-		280		-	280
Occupancy and related expenses		90,466		112,459		202,925		26,895		14,682	244,502
Office expenses		1,997		4,030		6,027		4,448		422	10,897
Professional fees		70,514		395,209		465,723		145,195		637	611,555
Salaries and benefits		692,070		868,705		1,560,775		237,922		102,698	1,901,395
Sponsorships		3,000		56,700		59,700		10,000		-	69,700
Telecommunications		5,521		10,821		16,342		1,926		920	19,188
Travel and meetings		6,768		99,787		106,555		9,029		75	115,659
Total expenses by function	\$	902,698	\$	1,602,006	\$	2,504,704	\$	450,519	\$	124,154	\$ 3,079,377

Statement of Functional Expenses for the year ended December 31, 2022

	Program services					Supporting services					
	_	munications		Policy	To	otal program services		nagement d general	F	undraising	Total
Expenses		_								_	 _
Advertising	\$	16,000	\$	403	\$	16,403	\$	-	\$	-	\$ 16,403
Depreciation and amortization		5,951		7,238		13,189		4,713		1,126	19,028
Dues and subscriptions		12,840		32,899		45,739		9,375		7,178	62,292
Gifts		-		15,470		15,470		7,248		181	22,899
Insurance, office and liability		1,773		2,157		3,930		527		336	4,793
Interest expense		-		_		-		469		_	469
Occupancy and related expenses		91,914		111,753		203,667		27,297		17,425	248,389
Office expenses		1,363		5,099		6,462		5,651		258	12,371
Professional fees		138,732		280,738		419,470		122,436		472	542,378
Salaries and benefits		636,663		812,924		1,449,587		224,795		114,874	1,789,256
Sponsorships		7,500		57,500		65,000		-		_	65,000
Telecommunications		5,643		6,747		12,390		1,868		991	15,249
Travel and meetings		9,863		197,044		206,907		13,354		5,504	225,765
Total expenses by function	\$	928,242	\$	1,529,972	\$	2,458,214	\$	417,733	\$	148,345	\$ 3,024,292

Statements of Cash Flows for the years ended December 31

for the years ended December 31,		2023	2022		
Cash flows from operating activities					
Change in net assets	\$	3,345,008	\$	(1,544,034)	
Adjustments to reconcile change in net assets to					
net cash from operating activities:					
Depreciation expense		15,370		16,085	
Amortization expense		2,943		2,943	
Discount on grants receivable		70,137		-	
Interest expense - finance lease right-of-use liability		280		469	
Change in operating lease obligations		99,326		10,519	
(Increase) decrease in operating assets:					
Grants receivable		(3,398,861)		1,630,000	
Other receivables		(117)		(4,050)	
Prepaid expenses		(27,952)		11,036	
Increase (decrease) in operating liabilities:					
Accrued expenses		(16,242)		28,137	
Accrued vacation and payroll		(57,509)		19,167	
Deferred revenue		(60,000)		60,000	
Net cash (used in) provided by operating activities		(27,617)		230,272	
Cash flows from investing activities					
Purchases of equipment		(41,845)		(1,855)	
Net cash used in investing activities		(41,845)		(1,855)	
Cash flows from financing activities					
Reduction of finance lease liability		(3,227)		(3,227)	
Net cash used in financing activities		(3,227)		(3,227)	
Net change in cash and cash equivalents		(72,689)		225,190	
Cash and cash equivalents, beginning of year		2,649,324		2,424,134	
Cash and cash equivalents, end of year	\$	2,576,635	\$	2,649,324	
Supplemental disclosures of cash flow information					
Cash paid for interest	\$	280	\$	469	
Income taxes paid	\$	_	\$	-	
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Notes to Financial Statements December 31, 2023 and 2022

1. Organization

Friends of the Global Fight Against AIDS, Tuberculosis and Malaria (Friends) is a nonprofit organization, incorporated in the District of Columbia.

Created in 2003, Friends supports The Global Fund to Fight AIDS, Tuberculosis and Malaria (The Global Fund) by raising awareness about its lifesaving work with policy leaders and decision makers in Washington, D.C., as well as the media and the advocacy community. The goal of these efforts is to achieve both sustained governmental funding and meaningful public policy on The Global Fund and the three diseases.

Friends' main sources of support include grants from foundations and contributions from individual donors.

2. Significant accounting policies

Basis of accounting

The accompanying financial statements are prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP).

Net assets, revenues, gains, and losses are classified based on the existence or absence of restrictions imposed by donors or grantors. Accordingly, net assets and changes therein are classified and reported in two categories as described below.

Net assets without donor restrictions are net assets available for use in general operations and not subject to donor restrictions.

Net assets with donor restrictions are net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Use of estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents

For purposes of the statements of cash flows, Friends considers all cash and unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Friends maintains its cash in bank accounts that may, at times, exceed federally insured (FDIC) limits. FDIC insurance is \$250,000 per depositor, per insured bank. At December 31, 2023 and 2022, cash exceeded FDIC limits by \$2,326,635 and \$2,399,324, respectively. Friends maintains its cash at high-quality financial institutions and has not experienced any losses; therefore, management believes that there is not significant credit risk.

Notes to Financial Statements December 31, 2023 and 2022

Contributions and grants

Contributions and grants are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

Grants and other receivables

Unconditional grants that are expected to be collected in future years are recorded at fair value based on the present value of estimated future cash flows. The discounts on those amounts are computed using risk-adjusted rates applicable to the years in which the promises are received. Friends recorded a discount of \$70,137 for December 31, 2023. No discount was applied in 2022. Other receivables include various refunds from vendors.

Friends considers the need for an allowance for uncollectible contributions receivable based on a review of contributions receivable balances and historical collection experience. For the years ended December 31, 2023 and 2022, management considers all contributions receivable amounts to be collectible and accordingly, has not provided an allowance for uncollectible accounts.

Revenue recognition

Friends provides administrative support to an independent non-profit organization as an exchange transaction. Per the written contract, the benefit is transferred over time therefore the revenue is recognized ratably over the year. Payment received in advance are recorded as contract liabilities and amounts due but not received would be included in accounts receivable. During the years ended December 31, 2023 and 2022, \$150,000 and \$185,000 of contract revenue was recognized over time with no associated liabilities or receivables.

Furniture, equipment, and improvements

Furniture and equipment is recorded at cost. Friends' policy is to capitalize purchases of property and equipment with a cost of \$1,000 or more. Depreciation is computed on a straight-line basis over the estimated useful lives of the property and equipment, generally three to seven years. Leasehold improvements are depreciated over the remaining life of the lease.

Website

In accordance with generally accepted accounting principles, costs incurred to plan the website are expensed as incurred while costs incurred to develop the infrastructure and graphics of the website are capitalized. All costs to operate the site are expensed as incurred. The capitalized costs are amortized over 36 months.

Compensated absences

Employees of Friends are entitled to paid vacation depending on job classification, length of service, and other factors. As of December 31, 2023 and 2022, estimated compensated absences of \$117,259 and \$115,369, respectively, are included in accrued vacation and payroll in the accompanying statements of financial position.

Functional classification of expenses

The costs of providing the programs and services are summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and services benefited. Expenses have been allocated among the various programs, management and general and fundraising functions based on a combination of specific identification and allocation by management. Salaries, related payroll taxes, benefits and rent are allocated based on labor hours of employees.

Notes to Financial Statements December 31, 2023 and 2022

Other financial assets and liabilities

Financial assets with carrying values approximating fair value include cash and cash equivalents, grants receivable, other receivables, and prepaid expenses. Financial liabilities with carrying values approximating fair value include accrued expenses, accrued vacation and payroll, lessee security deposit and deferred revenue. The carrying value of these financial assets and liabilities approximates fair value due to their short maturities and any associated interest rates approximate current market rates.

Income taxes

Friends is exempt from federal income tax as a nonprofit organization described in Section 501(c)(3) of the Internal Revenue Code and is classified as an organization other than a private foundation. Friends did not have a liability for unrelated business income for the years ended December 31, 2023 and 2022.

The material jurisdictions subject to potential examination by taxing authorities include the U.S. and the District of Columbia. Management does not believe that the ultimate outcome of any future examinations of open tax years will have a material impact on Friend's results of operations. Tax years that remain subject to examination by the IRS are 2020 through 2023.

Leases

Friends determines whether an arrangement is a lease at inception. Operating and finance lease right-of-use (ROU) assets are included within Friends' other assets on the statement of financial position, and lease liabilities are included in current or non-current liabilities on the statement of financial position. ROU assets represent the Friends' right to use, or control the use of, a specified asset for the lease term. Lease liabilities are Friends' obligation to make lease payments arising from a lease and are measured on a discounted basis. ROU assets and lease liabilities are recognized based on the present value of the future minimum lease payments over the lease term on the commencement date.

As Friends' leases do not provide an implicit rate, and the incremental borrowing rate is unknown, Friends uses the risk-free rate on the commencement date to determine the present value of lease payments. The operating and finance lease ROU assets include any lease payments and initial direct costs incurred at inception but exclude lease incentives. The lease terms include options to extend or terminate the lease when it is reasonably certain that the Friends will exercise that option. Lease expense and ROU asset amortization expense, for operating and finance leases, respectively, are recognized on a straight-line basis.

Friends has elected the short-term lease exemption for all leases with a term of 12 months or less for both existing and ongoing operating leases to not recognize the assets and liabilities for these leases. Lease payments for short-term leases are recognized on a straight-line basis.

Notes to Financial Statements December 31, 2023 and 2022

3. Liquidity and availability

Financial assets available for general expenditure, that is, without donor and other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	2023		 2022
Financial assets at year-end:		_	
Checking account	\$	548,004	\$ 1,035,947
Money market account		2,028,631	1,613,377
Grants receivable		3,368,724	40,000
Other receivables		4,167	4,050
Less amounts not available to be used within one year			
due to donor-imposed time restrictions		(3,068,625)	-
Financial assets available to meet general expenditures			
over the next twelve months	\$	2,880,901	\$ 2,693,374

Friends' working capital and cash flows fluctuate during the year attributable to the timing of the grants receivable. As a part of its liquidity management plan, Friends strives to maintain 90 days' worth of expenses as a reserve.

4. Furniture, equipment, improvements, and website

Furniture, equipment, improvements, and website for the years ended December 31, 2023 and 2022 consisted of the following:

	 2023	2022		Estimated useful life
Computer equipment	\$ 25,339	\$	17,168	5 years
Furniture and fixtures	77,040		45,866	5 - 7 years
Leasehold improvements	14,542		14,542	5 years
Other equipment	12,586		10,086	5 years
Website	 26,550		26,550	3 - 5 years
	156,057		114,212	
Less: accumulated depreciation				
and amortization	 (114,453)		(99,083)	
	\$ 41,604	\$	15,129	

Depreciation and amortization expense for the years ended December 31, 2023 and 2022, not including amortization of finance lease right-of-use assets, is \$15,370 and \$16,085, respectively.

5. Lease obligations and sublease

For the first six months of 2022, Friends leased office space with base monthly rent of \$19,294.

The lease was amended, effective July 1, 2022. The new lease, which runs through May 2033, has base monthly rent of \$20,642 which increases by 2.5 percent after each year. The lease also includes rent abatements in July 2022, January and February 2023, July through September 2023, July and August 2024, and July 2025.

Notes to Financial Statements December 31, 2023 and 2022

In November 2021, Friends entered into a 35-month finance lease for a copier. Payments are \$269 per month.

The lease terms and discount rates as of December 31 are as follows:

	2023	2022
Weighted-average remaining lease term Finance leases Operating leases	0.9 years 9.4 years	1.9 years 10.4 years
Weighted-average discount rate Finance leases Operating leases	6.63% 3.26%	6.63% 3.26%

The components of lease-related expenses for the years ended December 31 are as follows:

	2023		2022	
Finance lease cost				
Amortization of right-of-use assets	\$	2,943	\$	2,943
Interest on lease liabilities		280		469
Total finance lease cost	\$	3,223	\$	3,412
Operating lease cost				
Operating lease expense	\$	244,502	\$	122,764
Other short-term lease costs		-		125,625
Total operating lease cost	\$	244,502	\$	248,389

Minimum future lease payments for Friends' operating and finance leases are as follows:

Operating	Finance			
\$ 213,697	\$	2,959		
241,269		-		
270,086		-		
276,838		-		
283,759		-		
1,339,890		-		
2,625,539		2,959		
(382, 164)		(80)		
\$ 2,243,375	\$	2,879		
\$	\$ 213,697 241,269 270,086 276,838 283,759 1,339,890 2,625,539 (382,164)	\$ 213,697 \$ 241,269 270,086 276,838 283,759 1,339,890 2,625,539 (382,164)		

Friends subleases a portion of its office space. In November 2021, Friends entered into a lease agreement with a subtenant effective December 1, 2021 through May 31, 2027. This lease includes a mutual termination option with three months written notice to either party. Base rent is \$5,000 per month. Rental income for the years ended December 31, 2023 and 2022 was \$60,000.

Notes to Financial Statements December 31, 2023 and 2022

The subtenant prepaid the entirety of its 2023 rent obligations in 2022; this amount was recorded as deferred revenue for the year ended December 31, 2022 before being recognized as rental income in 2023.

6. Retirement plan

Friends provides retirement benefits to its employees through a defined contribution plan covering all full-time employees with one year of eligible experience. Friends paid \$48,160 and \$46,120 in retirement plan contributions for the years ended December 31, 2023 and 2022, respectively.

7. Concentration of income

During 2023, Friends received 81 percent of its revenue as a contribution from one donor. During 2022, Friends received 34 percent of its revenue as a contribution from one donor. 99.6 percent of its grants receivable as of December 31, 2023 are from one donor, and 63 percent of its grants receivable as of December 31, 2022 are from one donor.

8. Net assets with donor restrictions

Friends' net assets with donor restrictions are restricted for use in future periods and released based on the passage of time. Net assets with donor restrictions consisted of the following as of December 31, 2023 and 2022:

	2023		 2022	
Beginning of the year	\$	1,540,000	\$ 3,045,417	
Additions		6,081,201	1,083,537	
Releases		(2,499,073)	 (2,588,954)	
End of the year	\$	5,122,128	\$ 1,540,000	

9. Subsequent events

Friends assessed events occurring subsequent to December 31, 2023 through June 12, 2024, the date the financial statements were available to be issued, for potential recognition and disclosure in the financial statements. No events have occurred that would require adjustment to or additional disclosure in the financial statements.